

Soft Corporate Offer ALUMINUM for Russian Products Wholesale and Delivery CIF TRIESTE

....on behalf of our end seller with full corporate and legal responsibility, under penalty of perjury confirm that we are ready willing and able to supply the following products at the cost specified under per metric ton, barrels. We respectively offer to sell the above products and quantity as the lawful owner of the commodity in quantity and quality as will be stated in the soft corporate offer and the buyer has the full capability to purchase the said

HDS & CI RSM & ATCAPITAL

BROKER

www.атикапитал.рф



Soft Corporate Offer ALUMINUM for Russian Products Wholesale and Delivery

FULL CORPORARE OFFER(FCO)

Validity (-----) days

We, ... represented byas Director ..., hereby state and represent that it is our full intention to supply and we hereby, with Fun Corporate Responsibility and Authority, under penalty of perjury, confirm that we are ready, willing and able to sell the following commodity as per the specification and in the quantity and for the price as specified in the terms and condition stated below:

PRODUCTS: ALUMINUM INGOTS, Al 99.70% min

INGOT: 15-25 Kg.

ORIGIN: Russian Federation (via Rusal's resources)

QUALITY: STANDARD EXPORT QUALITY

TOTAL QUANTITY: 120,000 MT or more for 12 months

DELIVERY TERMS: CIF port ...

SHIPMENTS: 10,000 MT month

PACKAGING: Ingots on Pallet is bundles packing 1 MT

PRICE: net 5 % USD/MT

TERMS OF PAYMENT: Direct MT 103 after supply. Payment for the Goods be made to the account of the Seller after delivery to the port of destination and after the agreed documents have been submitted to Buyers

GUARANTEE OF PAYMENT: after signing the contract, Buyer must confirm the solvency through SWIFT MT799 (bank to bank) or RWA After proofing confirmation of the resource, the Buyer issues Bank Guarantee MT760 Or SBLC (IRDL) agreed format for the cost of a one-month a consignment of Goods and the duration of the contract.

Agreed financial instrument exhibited only after the confirmation of the resource to the buyer's bank.

INSPECTION: SGS or equivalent

PERIOD OF SHIPPNG of Goods from of Novorossiysk or another port at the seller* s choice: Within 30-35 days from the date of Issuance by the Buyer of the agreed financial instrument.

Designation of marks	Fe	Si	Cu	Ti	Mg	Zn	Other impurity
A7	< 0.14	<0,1	< 0.01	< 0,02	< 0/02	< 0.03	< 0.03

PROCEDURE TERMS OF DELIVERY AND PAYMENT

1. After receiving the FCO, the Buyer issued an 'CPO conforming that it has agreed and accepted the terms of the transaction, the procedure and the financial instrument BCL (or RWA) is attached to the ICPO or the ICPOI is certified by the signature of the Buyer' s bank manager and the bank's seal (stamp J.
2. Seller issues Sales and Purchase agreement open amendment for Buyer review. The Buyer considers the drat contract, signs and returns the original and a copy to the Seller. The Seller checks the contract signed by the Buyer, confirms, signs and returns to the Buyer for final execution. The parties lodge signed contracts to their banks.
3. Within two (2) working days after signing the contract by both parties, the Buyer must confirm the solvency through SW FT MT799 (from his bank to the seller's bank).
4. after verification of MT 799, the seller releases to the buyer product (PPOP) to the:
 - a. Statement of availability of product:
 - b. Confirmation Resource holder:
 - c. Commitment Letter to Supply the product:
 - d. Product Passport issued by the manufacturer:
 - e. Pro-Former Invoice.
5. Within 5 working the PPOP documents, the Buyer issues and transmits by SWIFT a payment instrument of the agreed format in the amount equal to the cost of a one-month consignment of Goods and for a period of one (1) year + 1 month as a guarantee of payment for shipment during the year.
6. The financial instrument can be used by the seller only in the case when the Buyer has not paid Gcods by payment MT 103 within the period specified in the contract.
7. After the successful verification of the financial instrument, goods in the port and then upload Goods onto the Buyers vessel.
3. Within 48 days the Goods are loaded onto the vessel, the Seller provides the Buyer and his bank with the package of documents stipulated by the contract for direct payment of the Goods MT 103 or for disclosing a letter of credit if the Buyer does not pay for the goods within the stipulated time frame/
9. Within 24 days after delivery of the Goods to the port of destination and receipt of the bill of lading and the package of documents stipulated by the contract, the Buyer pays the delivered batch of goods according to the invoice and makes a direct payment MT 103 to the Seller's account
10. After sending the first shipment of the Goods Seller shall bad and sending subsequent of the Goods according to this procedure and the approved Delivery Schedule.

The ICPO by a END BUYER need to be sent to: